



*Student laptops never lose power with ample power outlets built into the tables.*

*The classic style portrays the image of the law school.*



### Elegant Training Table

designed by Greg Parker and Dante Zeppa

#### SITUATION

A rapidly growing college of law with three branch campuses, was building a new building and needed inexpensive yet design-oriented learning lab furniture. The architect and the school's top management were seeking a partner to create a unique solution to replace the previous standard line of furniture.

#### SOLUTION

Vanerum•Stelter teamed with our dealer to pursue the project and met with their decision-makers together. After learning of the college's needs, the dealer designers worked with STUdio Design to design the custom, innovative products; including a computer table with adjustable legs, flush electrical, data ports, and wire management, as well as an instructor lectern. The STUdio Design team provided CAD renderings of the custom tables and lecterns, and created mock-ups that were approved by the decision-makers. The architects approved the layouts with Vanerum•Stelter products and matched the finishes.

#### RESULT

The new table and lectern met the needs in terms of both design and price and the college awarded the entire project to our dealer, including all of their furniture in place of the existing competitor's standard. The product was built and shipped in four weeks. The successes of the law school project have led to a new relationship that will include projects at their branch campuses around the state. In addition, the custom table designed specifically for the project is now a standard product offering, known simply as the "Coolee" table. The project also fostered a relationship between Vanerum•Stelter and the architecture firm on other projects in the area.



*Untidy wires go unseen with the wire management trough and modesty panel.*

*Power up! Pop-up power and data ports are built into the work surface.*